



GRAYCAPITAL

# GRAY CAPITAL CAUTIOUS PORTFOLIO

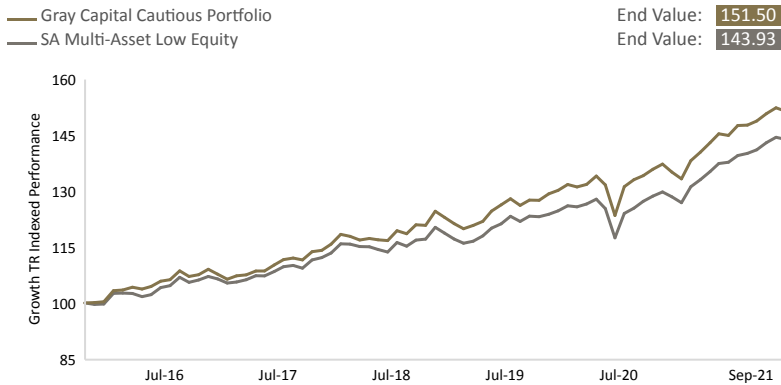
PORTFOLIO INFORMATION DOCUMENT

30 SEPTEMBER 2021

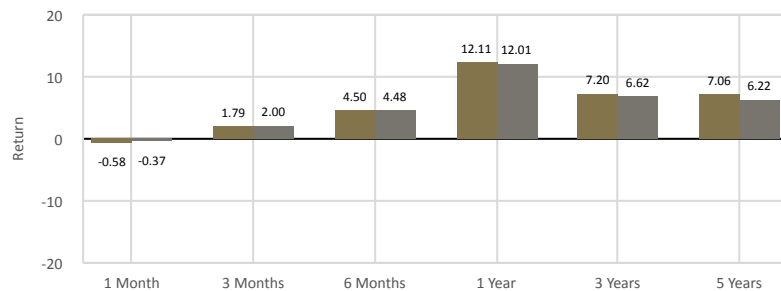
## INVESTMENT OBJECTIVE

The Gray Capital Cautious Portfolio is a specialist multi managed prudential portfolio that seeks to provide investors with income and stable capital growth. The portfolio will be managed in compliance with the prudential investment guidelines that apply to retirement funds in South Africa (Regulation 28 restrictions).

## PERFORMANCE (Net of Fees)



## TRAILING RETURNS



Gray Capital Cautious Portfolio  
SA Multi-Asset Low Equity

Performance numbers before fund start date are back tested.

## HIGHEST AND LOWEST MONTHLY RETURNS PER CALENDAR YEAR

Year	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>High</b>	6.26	2.26	3.14	2.27	2.23	2.96	-	-	-	-
<b>Low</b>	-6.24	-1.39	-1.38	-0.84	-1.38	0.10	-	-	-	-

## PORTFOLIO HOLDINGS

Asset Allocation	Top Holdings
SA Bond 41.71	Discovery Cautious Balanced 29.69
SA Equity 16.95	Allan Gray Stable C 12.66
Offshore Equity 14.44	Ninety One Cautious Managed H 12.60
SA Cash 10.01	Coronation Balanced Defensive P 12.38
Offshore Unit Trust 5.71	Nedgroup Inv Stable A2 12.20
SA Property 5.39	Discovery Diversified Income 9.91
Offshore Cash 3.32	Discovery Equity 5.01
SA Other 1.11	Discovery Flexible Property 2.88
SA Unit Trust 0.65	Discovery Global Real Estate Secs FF 1.38
Offshore Property 0.43	Discovery Global Equity FF 1.28
Offshore Bond 0.28	

## FUND INFORMATION

Portfolio Manager: Boutique Investment Partners  
 Launch date: 01 Sep 2020  
 Benchmark: SA Multi-Asset Low Equity  
 Regulation 28: This portfolio is managed in accordance with Regulation 28.

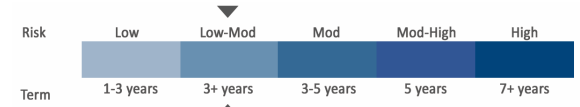
Portfolio management fee: 0.25% (Excl. VAT)

The TER's of the underlying funds may differ from platform to platform and can be obtained from the particular LISP's quote.

## PLATFORM AVAILABILITY

Discovery Invest

## RISK PROFILE



### Low | Low - Moderate

- This portfolio has low or no equity exposure, resulting in far less volatility than more aggressive mandated portfolios and in turn the probability of a long-term capital loss is much less likely. However, expected potential long term investment returns could be lower over the medium to long term.
- Where the asset allocation contained in this MDD reflect offshore exposure, the portfolio is exposed to currency risks.
- The portfolio is exposed to default and interest rate risks.
- Therefore, it is suitable for short to medium term investment horizons.

### Moderate | Moderate - High

- This portfolio holds more equity exposure than a low risk portfolio but less than a high-risk portfolio. In turn the expected volatility is higher than a low risk portfolio, but less than a high-risk portfolio. The probability of losses is higher than that of a low risk portfolio, but less than a high-risk portfolio and the expected potential long term investment returns could therefore be lower than a high-risk portfolio due to lower equity exposure, but higher than a low risk portfolio.
- Where the asset allocation contained in this MDD reflects offshore exposure, the portfolio is exposed to currency risks.
- The portfolio is exposed to equity as well as default and interest rate risks.
- Therefore, it is suitable for medium term investment horizons.

### High

- This portfolio holds more equity exposure than any other risk profiled portfolio and therefore tend to carry higher volatility due to high exposure to equity markets.
- Expected potential long term returns could be higher than other risk profiles and in turn the risk of potential capital losses is higher.
- Where the asset allocation contained in this MDD reflect offshore exposure, the portfolio is exposed to currency risks.
- Therefore, it is suitable for long term investment horizons.

## Gray Capital Cautious Portfolio

Risk - 1 Year

Time Period: 01/10/2020 to 30/09/2021

Annualised Return	12.11
Max Draw Down	-1.35
Information Ratio	0.10
Sharpe Ratio	1.96
Best Month	04-2020
Worst Month	03-2020
Max Draw Down Recovery	1

BOUTIQUE  
+ INVESTMENT  
PARTNERS

# GRAY CAPITAL CAUTIOUS PORTFOLIO

PORTFOLIO INFORMATION DOCUMENT | 30 SEPTEMBER 2021



## MARKET COMMENTARY

\*South African index returns are quoted in rands, while all other return figures are quoted in USD terms.

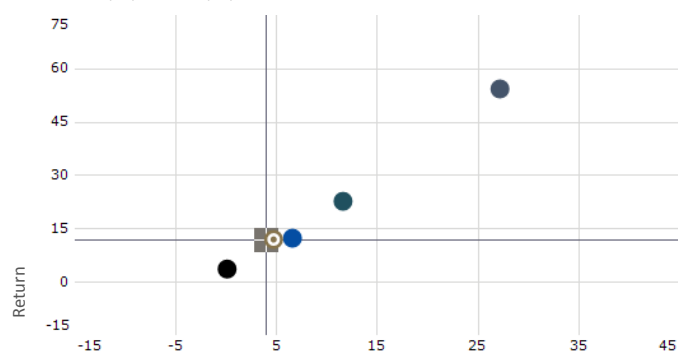
The last few months have been tumultuous. Globally, US and European Monetary authorities have been preparing the market for a cutback in stimulus and there appears to be a never-ending torrent of negative news flow from China. This has caused concern about global growth, which sent shockwaves through financial markets and led to the usual flight to safety and huge outflows from Emerging Markets, SA included. The result was a woeful month, with virtually most asset classes and regions declining sharply. The MSCI World Index and MSCI EM Index both returned -4.1% and -3.9% respectively, with the biggest regional losses stemming from China (-5.16%) and Korea (-6.39%). The US was not left unscathed. The S&P 500 fell -4.7% for the month, as high-growth tech stocks (which make up a big part of the index) sank, on the back of the spike in bond yields. The only market which seemed to hold up was Japan. The MSCI Japan Index returned +2.9%, buoyed by investors piling into the beaten down stocks, easing COVID infections and the pledge of a large-scale recovery package by the new Prime minister, Fumino Kishida. Locally, South African equities saw significant sales from foreigners, but it was the R29bn outflow from SA bonds which put pressure on our bond yields. The result was a negative 1-month return for the JSE All Bond Index (-2.1%); which made the 0.31% return on cash (SteFI) look good. Similarly, the overall JSE All Share plunged, in harmony with the global environment. In a turn of trend, Resources were the biggest losing sector, falling -9.55%. Due to its offshore sensitivity and tech heavy tilt, the JSE Top 40 Index struggled to keep up, losing -3.56%. Surprisingly, South African domestic assets proved to be the best place to hide during the global sell off. The best performers were South African Small caps (+5.58%) and SA Financials (+1.66%).

## MONTHLY RETURNS

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD/YEAR
<b>2021</b>	1.80	1.67	-0.30	1.83	0.07	0.75	1.32	1.05	-0.58	-	-	-	7.84
<b>2020</b>	1.70	-1.77	-6.24	6.26	1.43	0.81	1.28	1.02	-1.56	-1.35	3.66	1.67	6.57
<b>2019</b>	0.90	2.26	1.35	1.29	-1.39	1.13	-0.05	1.37	0.72	1.21	-0.50	0.53	9.12
<b>2018</b>	0.36	-0.31	-0.18	2.27	-0.68	2.03	-0.12	3.14	-1.33	-1.38	-1.12	0.74	3.36
<b>2017</b>	0.96	0.01	1.48	1.31	0.38	-0.45	1.98	0.32	1.45	2.27	-0.45	-0.84	8.69
<b>2016</b>	-0.47	0.67	1.35	0.38	2.23	-1.38	0.44	1.36	-1.21	-1.25	0.86	0.24	3.18

## RISK REWARD - 1 YEAR

Time Period: 01/10/2020 to 30/09/2021

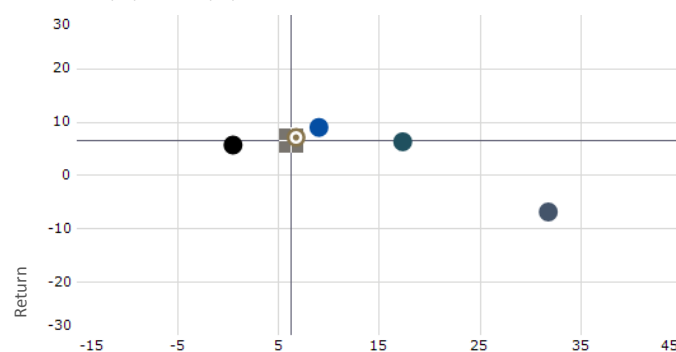


Standard Deviation

- Gray Capital Cautious Portfolio
- SA Multi-Asset Low Equity
- STeFI Composite ZAR
- FTSE/JSE All Bond TR ZAR
- FTSE/JSE All Share SWIX TR ZAR
- FTSE/JSE SA Listed Property TR ZAR

## RISK REWARD - 3 YEAR

Time Period: 01/10/2018 to 30/09/2021



Standard Deviation

- Gray Capital Cautious Portfolio
- SA Multi-Asset Low Equity
- STeFI Composite ZAR
- FTSE/JSE All Bond TR ZAR
- FTSE/JSE All Share SWIX TR ZAR
- FTSE/JSE SA Listed Property TR ZAR

## DISCLAIMER

Managed by: Boutique Investment Partners. Authorised Financial Service Provider, FSP Number 45011.

The fund allocation (above) indicates the holdings of the model portfolio, also referred to as wrap portfolios. The portfolio holdings are quantitatively and qualitatively assessed on a quarterly basis by the independent investment committee. Where any of the above funds are not available on any particular Linked Investment Service Provider (LISP) platform, an appropriately comparable replacement fund is selected by the investment committee. Due to the possible fund composition variations resulting from such comparable replacements, the actual overall asset allocation, fees and returns may differ across platforms. Periodic portfolio rebalancing is initiated by the investment committee to realign strategic allocations whilst taking specific account of the intended risk and return profiles of the portfolios as well as capital gains tax and cost effects. Past performance is not indicative of future performance and for the historical return purposes above it was assumed that before the launch date of the portfolio, the portfolio's holdings and asset allocation remained static during the entire back tested period. The capital or the return of a portfolio is not guaranteed. A wrap fund is a portfolio consisting of a number of underlying investments wrapped into a single product. Wrap funds are not legal CIS funds of funds as the wrap fund itself is not a collective investment portfolio, but is simply a collection of separate collective investment portfolios and money market accounts. With a wrap fund the investor has direct ownership of the underlying investments. Wrap funds are not regulated by the Collective Investment Schemes Control Act and do not have a separate legal status. They are regulated by the same legislation that applies to Linked Investment Services Providers (LISPs), namely the Stock Exchanges Control Act and the Financial Markets Control Act. Investors should take note that any changes made within a wrap fund can trigger capital gains tax.

The portfolio's performance numbers are based on a master portfolio tracked in the Morningstar Direct system. These performance numbers are net of all underlying managers TER's, but gross of the portfolio management, LISP and advice fees.

## FAIS CONFLICT OF INTEREST DISCLOSURE

Please note that your financial advisor has to disclose any conflict of interest as well as all fees received relating to your investment in writing to you.

